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# Project manager / Manager calitate

## Despre mine

I'm a highly motivated professional person with technical education and analytical mindset launching career as an manager. My practice experience at management is present by Project/Sales and Operations management at different fields (Quality Assurance, Charity and Non-Profit Organizations, Manufacturing industry and Constructions). I'm ready to accept new challenges and help you improve the quality of your goods and services. With me you can be sure that your project, from requirements to delivery, will present a quality product with economic benefits for your business. Passionate about management, team-work, driving sales growth and exceeding targets, I am eager to bring my expertise and dedication to your team and contribute to achieving continued success."

## Experiența profesională

### QA manual tester (Internship) · FusionWorks

*Aprilie 2024 - Mai 2024 · 1 lună*

- Web testing (e-Commerce platform with Stripe payment integration system)
- Positive/Negative, UI/UX, Black Box testing
- Test plan, checklist, testcase, bug report
- Excel, JIRA, Confluence, DevTools

### Manual tester (freelance) · uTest.com

*August 2022 - Mai 2023 · 9 luni*

- UI testing
- Usability/UX testing
- Functional testing
- Exploratory testing
- Web/mobile testing
- Bug reporting (Detection of Severity and Priority)

### QA manual tester in mobile (Internship) · AppCake

👤 33 ani  
♀ Feminin  
📍 Chișinău  
💰 14 000 MDL



## Preferințe

- Full-time

## Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Ucraineană** · Fluent
- **Engleză** · Mediu
- **Franceză** · Elementar

*Decembrie 2022 - Ianuarie 2023 · 2 luni*

- Mobile testing of iOS projects
- UI/UX, functional, exploratory, End2End testing
- Bug reporting
- JIRA, Confluence, Slack, Figma

**Content Manager** · SRL Admix

*August 2022 - Noiembrie 2022 · 4 luni*

- Website and social-media administration
- Copywriting
- Translations
- Content maker on site/ Facebook/ Instagram

**Project Manager** · SRL SimulShop

*Septembrie 2020 - Iunie 2021 · 10 luni*

- Administration of project "MESTO razdachi veshei"
- Organization of internal process, documentation and reporting
- Public relations and socially useful activity
- Negotiating with different local authorities, public organizations, social workers

**Shop assistant** · SRL SimulShop

(Благотворительный магазин ShopMesto)

*Octombrie 2019 - Iunie 2021 · 1 an 9 luni*

- Direct sales
- Build and maintain relationships with clients
- Introduced new customers to the charity shop system

**Volunteer department coordinator** · Charity found  
"Klub Dobryakow" · Москва

*Iunie 2019 - Iulie 2020 · 1 an 1 lună*

- Crowd Funding for sick children
- Organization of treatment for sick children in foreign clinics
- Development, coordination and implementation of socially useful projects in collaboration with different public organizations
- Organization of different activities for sick children
- Negotiating, searching for new partners and sponsors
- Communicating with the press and public performance

**Senior Sales Manager** · SRL Plastal

*Aprilie 2016 - Iulie 2019 · 3 ani 3 luni*

- Organization and improvement of internal processes, quality control of the product and provided services

- Selling company products ( premium PVC windows and doors), B2B B2C sales
- Build and maintain relationships with clients
- Trainings of new personal
- Preparation of commercial offers and negotiation
- Project development taking into account engineering requirements

### **Superior analyst** · State Agrarian University of Moldova

*August 2014 - Martie 2016 · 1 an 7 luni*

- Preparation of educational material and practical training of students
- Management and internal document flow
- Meeting minutes

## **Studii: Superioare**

### **State Agrarian University of Moldova**

*Absolvit în: 2016*

Facultatea: Cadaster and Low

Specialitatea: Master at Architecture and Constructions

## **Cursuri, training-uri**

### **Энергоэффективные решения в строительстве**

*Absolvit în 2016*

Organizator: REHAU Academy

### **Мягкие коммуникации, Командообразование, Публичные выступления**

*Absolvit în 2019*

Organizator: Charity found "Klub Dobryakow"

### **Soft skills in IT**

*Absolvit în 2022*

Organizator: Tekwill Academy&Allied Testing

### **Quality Assurance manual testing**

*Absolvit în 2022*

Organizator: Tekwill Academy

### **Product Management**

*Absolvit în 2023*

Organizator: Tech Women Moldova: Mentorship Program

### **Quality Assurance**

*Absolvit în 2023*

Organizator: Orange Digital Center