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# Manager project transport and logistics, Procurement and supply

## Despre mine

Over the last 30 years of activity, I have held the position of head of department. The activity in these functions was associated with the organization and planning in transport and logistics, procurement and supply, the management of cargo flows, the organization of production flows, the preparation of new business processes.

I like to work with numbers, use several options for calculating estimates, to get maximum profits while minimizing costs and maintaining the level of quality, and also look for and identify internal reserves to maximize their use. I feel satisfied by participating in the organization, structuring and analyzing information, collecting data for a correct understanding of the task and formulating it.

And in general, I know that the correct formulation of tasks is the main requirement for making the right decision. This sometimes requires a "new architecture", creating flowcharts and algorithms, diagrams to better visualize the work steps, dividing a large task into components, identifying the weak link and avoiding duplicate functions.

There are no complex and unsolvable problems, they are simply formulated incorrectly.

When there was a lack of data, I relied on analysis and forecasting, product development history, and often used intuition. I use mathematical modeling, intuitive thinking and logic in my work every day. I make calculations and forecasts of the necessary measures to minimize risks. Drew up optimal work schedules, stipulated volumes and deadlines, conducted preliminary negotiations on the necessary costs, and also agreed on the work schedule in accordance with the predetermined agreement.

I like to be creative in the work process, I am constantly looking for and generating new ideas. I can communicate fluently in Romanian and Russian, I communicate intermediately in English. I can freely conduct business correspondence in 3 languages.

I am ready to share my experience and knowledge. And my intuition tells me that I can share many ideas and learn many new things. I am attracted by great potential and a new level of development both professionally and personally.

HOBBY FISHING AND FOOTBALL

Organization skills:

- the ability and desire for new knowledge and quick learning

👤 55 ani  
♂ Masculin  
📍 Chişinău  
💰 25 000 MDL

in

## TOP Competențe

- **Managementul Echipei** · 30 ani
- **Managementul Achizițiilor** · 29 ani
- **Operațiuni Logistice** · 20 ani
- **Managementul Transporturilor** · 20 ani
- **Managementul Producției** · 13 ani
- **Managementul Calității** · 13 ani

## Preferințe

- Full-time
- În locația angajatorului

## Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Mediu
- **Ucraineană** · Elementar

## Permis de conducere

Categoria: B  
Cu automobil personal

new

- analytical thinking
- proactive spirit
- advanced communication and negotiation skills
- resistance to stress
- performance
- ability to adapt
- attention to detail
- communication skills
- ability to resolve conflicts
- empathy
- teamwork
- readiness for an irregular work schedule and business trips in the republic and outside of Moldova

## **Experiența profesională**

### **Project Manager · ISHIP**

*Noiembrie 2023 - Prezent · 1 an 4 luni*

Development of a startup project in the field of automation and digitalization of transport, logistics and brokerage services. Creation of a web platform and applications based on ANDROID and IOS

Competențe: Startup founder

### **Manager transport and internal logistics · Port international Giurgiulesti · Giurgiulesti**

*August 2022 - Noiembrie 2023 · 1 an 4 luni*

- Organization and planning of work of the transport department
- daily monitoring and verification of the technical condition of transport units.
  - planned and routine repairs at service stations.
  - concluding contracts for vehicle maintenance and purchasing spare parts.
  - optimization of fleet maintenance costs, purchase of spare parts
  - control and accounting of the use of financial resources
  - scheduling and performing maintenance.
  - organization of fleet activities.
  - distribution of vehicles depending on the assigned tasks.
  - rational planning of transport loading
  - immediate response and appropriate changes if the situation requires it
  - control and coordination of drivers activities,
  - drawing up a work schedule for drivers and checking execution
  - internal logistics, optimization
  - fuel consumption monitoring
  - checking accompanying documents
  - monthly, quarterly, annual report on the maintenance of each

transport unit

- accounting for the use of rental vehicles
- accounting of accompanying documents

Competențe: Managementul Echipei, Managementul Transporturilor, Operațiuni Logistice, Managementul Achizițiilor

### **Head of Transport Department** · Private Company

*Mai 2021 - August 2022 · 1 an 4 luni*

Organization and management of the transport department,

- procurement, supply and repair of transport units
- control of drivers, maintenance of transport in working condition

Competențe: Managementul Transporturilor, Managementul Achizițiilor, Operațiuni Logistice

### **Head of Transport Department** · Private company

*Decembrie 2017 - Mai 2021 · 3 ani 6 luni*

Company garage management.

Organization and management of the transport department,

- procurement, supply and repair of transport units
- control of drivers, maintenance of transport in working condition

Competențe: Managementul Echipei, Managementul Transporturilor, Managementul Achizițiilor, Operațiuni Logistice

### **Deputy chief production engineer** · Private company

*Iulie 2017 - Decembrie 2017 · 6 luni*

Management and organization of the production activities of the enterprise

- planning and ensuring the implementation of production tasks
- coordination of work of various services and production sites
- control of the availability of materials and raw materials in stock
- ordering the required volume of materials for production
- organization and control of production flow
- optimal loading of human resources
- personnel management, control of the scope of work of each section
- checking the quality of work performed at all stages of production
- setting deadlines for orders and monitoring their implementation
- Experience in production and personnel management

Competențe: Managementul Echipei, Managementul Calității, Managementul Producției

## **Administrator, Engineer, Manager** · CAR SERVICE

*Septembrie 2007 - Iulie 2017 · 9 ani 10 luni*

car service

- administration and management of the car service
- engineering and technological justification of the volume of repair work
- administration of production processes
- control of the work performed at all stages in accordance with the wishes of the client
- definition and rationing of the scope of work and cost estimates
- search for spare parts and equipment with everything necessary for repair work
- purchases, supplies for repairs of transport
- constant search for ways to reduce the cost of work performed, to reduce the final cost of the order
- optimal loading and distribution of human resources
- checking the quality of work performed at all stages

Competențe: Managementul Echipei, Managementul Calității, Managementul Achizițiilor, Managementul Producției

## **PURCHASES, SUPPLY, LOGISTICS AND IMPORT MANAGER** · Private Company for import and distribution

*August 1993 - Septembrie 2007 · 14 ani 2 luni*

Sales, Purchasing and Logistics Manager

- organization, planning and management of supply chains
- formation and completion of orders
- pricing and price-quality policy
- management of financial resources
- maintaining relationships with suppliers and searching for new ones
- organizing and planning the supply of materials from the supplier to the final consumer
- pricing policy depending on market conditions and seasonality of demand
- registration of import orders with detailed forecasting of the required volume
- preparation of necessary documents for the import of goods
- Escort of goods from the manufacturer to the final consumer
- delivery of wholesale parties
- researching the market and the emergence of new directions
- search for suppliers and increase the range of products
- conclusion of contracts with transport companies
- rational and optimal use of financial resources
- constant study of market needs and appropriate adjustment of the range of products depending on demand at the moment and in the future
- creating a database of suppliers
- preparation of contracts taking into account and in the interests

of the company

- support of business relations with all participants in the cycle from suppliers and manufacturers to transport workers and customers of work

- 14 years of experience in sales, logistics, supply and purchasing

Competențe: Managementul Echipei, Managementul Transporturilor, Operațiuni Logistice, Managementul Achizițiilor

## **PRODUCTION ENGINEER, PRODUCTION MANAGER · JSC "TRACOM"**

*August 1992 - August 1995 · 3 ani 1 lună*

JSC "TRACOM", master - production manager, work with drawings and technical documentation, ordering materials, organization of production from drawing to finished product, control and management of processes at all stages of production, management of a team of up to 50 people, proper use of available resources

JSC "TRACOM", process engineer, organization and optimization of technological processes of production, calculation of the necessary consumables, tools, other requirements for production, control over the fulfillment of the conditions of technological processes and interaction with other divisions of production

Competențe: Managementul Calității, Managementul Echipei, Competențe Tehnice, Managementul Producției

## **Domeniul dorit**

- Logistică / Transport

## **Studii: Superioare**

### **TECHNICAL UNIVERSITY OF MOLDOVA**

*Absolvit în: 1992*

Facultatea: ENGINEERING TECHNOLOGY

Specialitatea: MECHANICAL ENGINEER AND ROBOTICS

## **Cursuri, training-uri**

### **ROAD CARGO TRANSPORT MANAGER**

*Absolvit în 2022*

Organizator: ANTA

### **PASSENGER ROAD TRANSPORT MANAGER**

*Absolvit în 2020*

Organizator: ANTA

### **DRIVER SOBRIETY INSPECTOR**

*Absolvit în 2020*

Organizator: NARCOLOGICAL DISPENSER

**Business Analytics Course and Business Growth Strategies**

*Absolvit în 2023*

Organizator: Tekwill Academy

**Cyber Security for Companies**

*Absolvit în 2024*

Organizator: Tekwill Academy

**IT Project Management Fundamentals**

*Absolvit în 2024*

Organizator: Fury Lab

**Fundamentele IT at Orange**

*Absolvit în 2024*

Organizator: Orange Digital Center, Chisinau.