



👤 33 ani
♂ Masculin
📍 Chișinău
💰 65 000 MDL

Preferințe

- Full-time

Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Comunicare

Permis de conducere

Categoria: A, B, C
Cu automobil personal

Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

Head of department, Project Manager, Brand Manager, Product Manager

Despre mine

Gym,Swimming,Spearfishing,Engines,Auto,Moto, Musical instruments.

Experiența profesională

E-COMMERCE customer relationship manager · Victoriabank

Noiembrie 2021 - Prezent · 2 ani 11 luni

Improve customer retention, which is more cost-effective than customer acquisition.

Determine what your customers want so you can make smarter business decisions.

Develop better approaches to marketing, sales, and customer service.

Head of DELL EMC Department · MUK

Ianuarie 2021 - Noiembrie 2021 · 11 luni

Creation and development of a partner network;

Designing solutions, generating specifications and calculating costs;

Creation of marketing plans and promotions;

Warehouse stock formation;

Maintaining analytical data on competitors;

Sales forecasting;

Market and industry research, analysis of development trends;

Preparing and conducting presentations;

Consulting partners on technical issues;

Participation in negotiations with clients;

Formation of sales plans and control of their further implementation.

Inginer de sisteme software · Xontech Systems

Octombrie 2019 - Decembrie 2020 · 1 an 3 luni

- Identify business requirements in software development projects
- Elaboration of functional specifications and testing plans for the project
- Level 2 support for portfolio applications
- Maintaining relationships with suppliers, planning and tracking product orders
- Monitor the progress of the project and provide post-implementation support
- Carrying out technical trainings
- Technical management of projects
- Implementation Back-Up systems (DELL, Veam)
- Implementation of security systems (Antivirus Systems, Multifactor Authentication, Network Security Systems, UEM Systems,)
- Implementation of document management systems

Software Systems Engineer · I.C.S. "Reliable Solutions Distributor" S.R.L.

Martie 2018 - Octombrie 2019 · 1 an 8 luni

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- Level 2 support for portfolio applications
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- Carrying out technical trainings

Programming Engineer · B.C. "Victoriabank" S.A.

August 2016 - Octombrie 2018 · 2 ani 2 luni

- POS-Terminal programming based on Verifone
- Installation / Configuration of POS Terminals based on Verifone
- Configuration of POS Terminals in OpenWay 4, Way4 Cards

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EDUCATION AND TRAINING

- Training the clients for using the POS -Terminal
- Technical support to customers and banking staff both on site and at a distance

Principal Specialist of the Database Management Service · The Service of Civil Protection and Exceptional Situations

Martie 2014 - August 2016 · 2 ani 6 luni

- Database Administrator
- Web page administrator
- National administrator of the SPCSE
- Managing applications for information
- Network Administrator

Diver of Diving Service · The Service of Civil Protection and Exceptional Situations

Martie 2014 - Noiembrie 2014 · 9 luni

- Carrying out the search and rescue work for the people who had suffered in the water.
- Providing the first medical aid to the people after their extraction from the water.
- Verification and preparation of rescue means for underwater works.
- Detection and extraction of bodies from underwater.

Studii: Superioare

UTM

Absolvit în: 2021

Facultatea: FCIM

Specialitatea: Tehnologii Informationale in Afaceri

UTM

Absolvit în: 2013

Facultatea: FCIM

Specialitatea: IA

Cursuri, training-uri

Contact, Contract, HR, Visitor, Invoice, Knowledge

Absolvit în 2018

Organizator: ELO Business Solutions

Server Associate Server Practitioner)

Absolvit în 2018

Organizator: OneSpan Authentication

Technical , Commercial, ESS)

Absolvit în 2020

Organizator: F-Secure PSB and RDR

Technical Specialist, Certified Sales Specialist, MSP Specialist

Absolvit în 2019

Organizator: BitDefender

SE_ Data Protection Credential 2020

Absolvit în 2020

Organizator: DELL

SE_ High-end Storage Credential 2020 certificate

Absolvit în 2020

Organizator: DELL

SE_ MidRange Storage Credential 2020 certificate

Absolvit în 2020

Organizator: DELL

SE_ Server Credential 2020 certificate

Absolvit în 2020

Organizator: DELL